

## **Leading Analyst Firm Places LANDesk Software in the Leaders Quadrant of its PC Life Cycle Configuration Management Magic Quadrant**

Placement based on completeness of vision and ability to execute

Salt Lake City—January 2, 2008—LANDesk Software, a leading provider of integrated management, security and process automation solutions, today announced that Gartner has placed LANDesk in the Leaders Quadrant of the Gartner Inc.'s "Magic Quadrant for PC Life Cycle Configuration Management, 2007", published December 21, 2007, and authored by Terrence Cosgrove and Ronni Colville.

According to the report, "Positioning in the Leaders quadrant is the result of successful completeness of vision and ability to execute." The report also states that "the vendors in the Leaders Quadrant appear most frequently on our clients' shortlists, and have maintained visibility and success in an increasingly competitive market."

"We are pleased to be placed in the Leaders Quadrant again," said John Cooper, president and chief executive of Avocent. "We are committed to growing LANDesk as an independent division, while also continuing to share technologies across divisions to create new synergistic products. The combined organization remains focused, strong and intact, and will work to further enhance LANDesk's visionary leadership position and competitive edge."

For inclusion in the Magic Quadrant for PC Lifecycle Configuration Management, 2007, vendors solutions were required to include for the following functions inventory/discovery, software distribution, patch management, OS deployment and at least three of the following other capabilities: policy management, data/settings migration, software packaging with conflict resolution, software use, remote control, security configuration management, application virtualization, and application streaming.

With more than two decades of continuous innovation, award-winning products, and consistent industry leadership, LANDesk is positioned well for continued growth in a rapidly expanding market. LANDesk pioneered the desktop management category in 1993 with the first integrated management solution for deployed systems. In 2004, the company led the convergence of systems and security management, and is currently leading the convergence of systems and security management with process management.

### About the Magic Quadrant

The Gartner Magic Quadrant is copyrighted December 2007 by Gartner, Inc., and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

### About LANDesk, an Avocent Company

LANDesk Software, an Avocent company, is a leading provider of systems, security, and process management solutions for desktops, servers and mobile devices across the enterprise. LANDesk enables thousands of organizations to easily deploy and use end-to-end management solutions. LANDesk is headquartered in Salt Lake City, Utah, with offices

located in the Americas, Europe and Asia, and can be found on the Web at [www.landesk.com](http://www.landesk.com) or by calling 1-800-982-2130.

Avocent (NASDAQ: AVCT) delivers IT infrastructure management solutions that reduce operating costs, simplify management and increase the availability of critical, "always on" IT environments via integrated, centralized in-band and out-of-band hardware and software. Additional information is available at: [www.avocent.com](http://www.avocent.com) <<http://www.avocent.com/>>

#### Forward-Looking Statements

This press release contains statements that are forward-looking statements as defined within the U.S. Private Securities Litigation Reform Act of 1995. These include statements regarding market opportunity, product development, engineering and design activities, and product availability and operability. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made, including the risks associated with general economic conditions, risks attributable to future product demand, sales, and expenses, risks associated with product design efforts and the introduction of new products and technologies, risks associated with reliance on a limited number of component suppliers and single source components, and risk associated with obtaining and protecting intellectual property rights. Other factors that could cause operating and financial results to differ are described in Avocent's reports on Form 10-K and Form 10-Q filed with the U.S. Securities and Exchange Commission.

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